



E. E. Estey
Government Affairs Vice President

EX PARTE OR LATE FILED

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July 22, 1994

Mr. William F. Caton
Secretary
Federal Communications Commission
1919 M Street, NW, Room 222
Washington, DC 20554

RECEIVED

JUL 22 1994

FEDERAL COMMUNICATIONS COMMISSION
WASHINGTON, D.C. 20554

Re: Ex Parte Presentation
Docket No. 93-197

Dear Mr. Caton:

On Thursday, June 21, 1994, Chuck Ward, Val Timonte and I met with Greg Vogt and Suzan Friedman of the Common Carrier Bureau to discuss AT&T's position in the above-captioned docket. The attached charts were used during the meeting.

Because of the lateness of the hour two copies of this Notice are being submitted to the Secretary of the FCC in accordance with Section 1.1206.(a)(1) of the Commission's Rules on the following business day.

Sincerely,

A handwritten signature in black ink, appearing to read "E. E. Estey".

Attachment

cc: Mr. Greg Vogt
Ms. Suzane Friedman

No. of Copies rec'd 0+1
List ABCDE

JUL 22 1994

Long Distance Market Shares

FIRST QUARTER, 1994

INDUSTRY ANALYSIS DIVISION
FEDERAL COMMUNICATIONS COMMISSION
WASHINGTON, D.C. 20554

JULY 1994

TABLE 5--TOTAL TOLL SERVICE REVENUES
(DOLLAR AMOUNTS SHOWN IN MILLIONS)

COMPANY	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993
AT&T COMMUNICATIONS, INC.				\$34,935	\$36,770	\$36,514	\$35,219	\$35,407	\$34,549	\$33,880	\$34,384	\$35,495	\$35,731
MCI TELECOMMUNICATIONS CORP. 1/ (TELECOM*USA)	\$413	\$802	\$1,326	1,781	2,331	3,372	3,938	4,886	6,171	7,392	8,268	9,719	10,947
SPRINT COMMUNICATIONS CO. 2/ (GTE SPRINT)				105	201	291	396	524	713				
(US TELECOM)	231	393	740	1,052	1,122	1,141	2,592	3,405	4,320	5,041	5,378	5,658	6,139
LDDS COMMUNICATIONS, INC. 3/ (ADVANCED TELECOMMUNICATIONS CORP.)					387	212			110	154	263	801	1,145
(METROMEDIA COMMUNICATIONS CORP.) 4/ (ITT COMMUNICATION SERVICES, INC.)				72	86	124	162	178	326	342	356		
(COMSYSTEMS NETWORK SERVICES)									127	381	369	369	
WILTEL, INC.	83	128	163	161	241	282	287	379	404				
CABLE & WIRELESS COMMUNICATIONS, INC.									130	131	135		
ALLNET 5/ (LEXITEL)					146	171	180	218	300	376	405	494	664
ALASCOM, INC.					309	450	395	394	275	359	406	495	557
LCI INTERNATIONAL TELECOM CORP.	191	238	257	255	271	267	262	272	334	326	347	376	436
RCI LONG DISTANCE, INC.									197	215	208	243	317
ONCOR COMMUNICATIONS, INC.									104	142	155	168	213
GENERAL COMMUNICATION, INC.									275	230	181	159	140
U.S. LONG DISTANCE, INC.													102
TELESPHERE NETWORK, INC. 6/ (NATIONAL TELEPHONE SERVICES, INC.)									192	293	308		100
									150				
OTHERS 7/	144	263	443	414	639	992	1,352	1,823	2,359	2,582	2,948	3,923	4,319
TOTAL LONG DISTANCE CARRIERS				38,755	42,630	44,595	44,783	47,487	51,184	52,102	54,443	58,368	61,130
AT&T COMMUNICATIONS SHARE:				90.1%	86.3%	81.9%	78.0%	74.6%	67.5%	65.0%	63.2%	60.8%	58.5%
MCI TELECOMMUNICATIONS SHARE:				4.5%	5.5%	7.6%	8.8%	10.3%	12.1%	14.2%	15.2%	16.7%	17.9%
SPRINT COMMUNICATIONS CO. SHARE:				2.7%	2.6%	4.3%	5.8%	7.2%	8.4%	9.7%	9.9%	9.7%	10.0%
LDDS COMMUNICATIONS, INC. SHARE:									0.2%	0.3%	0.5%	1.4%	1.9%
ALL OTHER CARRIERS:				2.6%	5.6%	6.3%	6.8%	8.0%	11.8%	10.8%	11.8%	11.5%	11.7%
BELL OPERATING COMPANIES				9,037	9,026	9,599	10,268	10,668	10,549	10,578	10,066	9,718	9,849
OTHER LOCAL TELEPHONE COMPANIES 7/				3,364	3,159	3,274	3,468	4,445	4,291	4,112	4,049	3,897	3,908
TOTAL LOCAL EXCHANGE COMPANIES				12,401	12,185	12,873	13,736	15,113	14,840	14,690	14,115	13,615	13,757
TOTAL TOLL SERVICE REVENUES 8/	39,180	43,919	46,970	51,156	54,815	57,468	58,519	62,600	66,024	66,792	68,558	71,983	74,887
AT&T COMMUNICATIONS SHARE:				68.3%	67.1%	63.5%	60.2%	56.6%	52.3%	50.7%	50.2%	49.3%	47.7%
MCI TELECOMMUNICATIONS SHARE:				3.4%	4.3%	5.9%	6.7%	7.8%	9.3%	11.1%	12.1%	13.5%	14.6%
SPRINT COMMUNICATIONS CO. SHARE:				2.1%	2.0%	3.3%	4.4%	5.4%	6.5%	7.5%	7.8%	7.9%	8.2%
LDDS COMMUNICATIONS, INC. SHARE:									0.2%	0.2%	0.4%	1.1%	1.5%
ALL OTHER CARRIERS:				2.0%	4.4%	4.9%	5.2%	6.1%	9.1%	8.4%	9.0%	9.3%	9.6%
LOCAL EXCHANGE COMPANIES SHARE:				24.2%	22.2%	22.4%	23.5%	24.1%	22.5%	22.0%	20.6%	18.9%	18.4%

SOURCES: LOCAL EXCHANGE CARRIER INFORMATION DERIVED FROM USTA ANNUAL REPORTS.
AT&T COMMUNICATIONS AND ALASCOM FROM STATISTICS OF COMMUNICATIONS COMMON CARRIERS.
OTHER COMPANIES:
1981 - 1983: ANNUAL REPORT FORM P.
1983 - 1993: AS REPORTED PURSUANT TO FCC REPORT AND ORDER IN CC DOCKET 83-1291.

- 1/ MCI TELECOMMUNICATIONS AND TELECOM*USA MERGED DURING 1989.
- 2/ IN JULY 1986, GTE SPRINT AND US TELECOM MERGED INTO US SPRINT. THE INFORMATION SHOWN FOR GTE SPRINT AND US TELECOM FOR 1986 IS FOR JANUARY 1 - JUNE 30. THE INFORMATION SHOWN FOR US SPRINT FOR 1986 IS FOR JULY 1 - DECEMBER 31. EFFECTIVE FEBRUARY 26, 1992, THE COMPANY'S NAME BECAME SPRINT COMMUNICATIONS CO.
- 3/ LDDS COMMUNICATIONS, INC. AND ADVANCED TELECOMMUNICATIONS CORP. MERGED DURING 1992. IN 1993, LDDC COMMUNICATIONS, INC. MERGED WITH METROMEDIA COMMUNICATIONS CORP. AND COMSYSTEMS NETWORK SERVICES.
- 4/ METROMEDIA COMMUNICATIONS CORP. AND ITT COMMUNICATIONS CORP. MERGED DURING 1988. INFORMATION FOR 1989 WAS REPORTED SEPARATELY.
- 5/ ALLNET AND LEXITEL MERGED AT THE END OF 1985.
- 6/ TELESPHERE NETWORK, INC., AND NATIONAL TELEPHONE SERVICES, INC., MERGED DURING 1989. IN 1991, TELESPHERE NETWORK, INC., WENT INTO BANKRUPTCY.
- 7/ ESTIMATED BY FCC STAFF.
- 8/ WHILE TOTAL TOLL REVENUES ARE AVAILABLE PRIOR TO 1984, THE MANNER IN WHICH THEY WERE DIVIDED BETWEEN THE BELL SYSTEM AND OTHER TELEPHONE COMPANIES MAKES IT IMPOSSIBLE TO ACCURATELY DETERMINE THE AMOUNTS BILLED BY WHAT IS NOW AT&T COMMUNICATIONS, THE BELL COMPANIES, AND OTHER TELEPHONE COMPANIES.

FIBER DEPLOYMENT UPDATE

End of Year 1993

By Jonathan M. Kraushaar

Industry Analysis Division - Common Carrier Bureau

Federal Communications Commission

May 1994

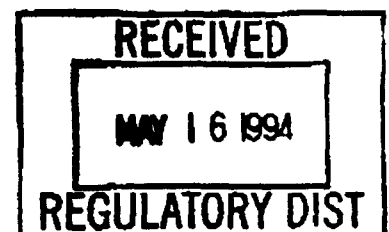
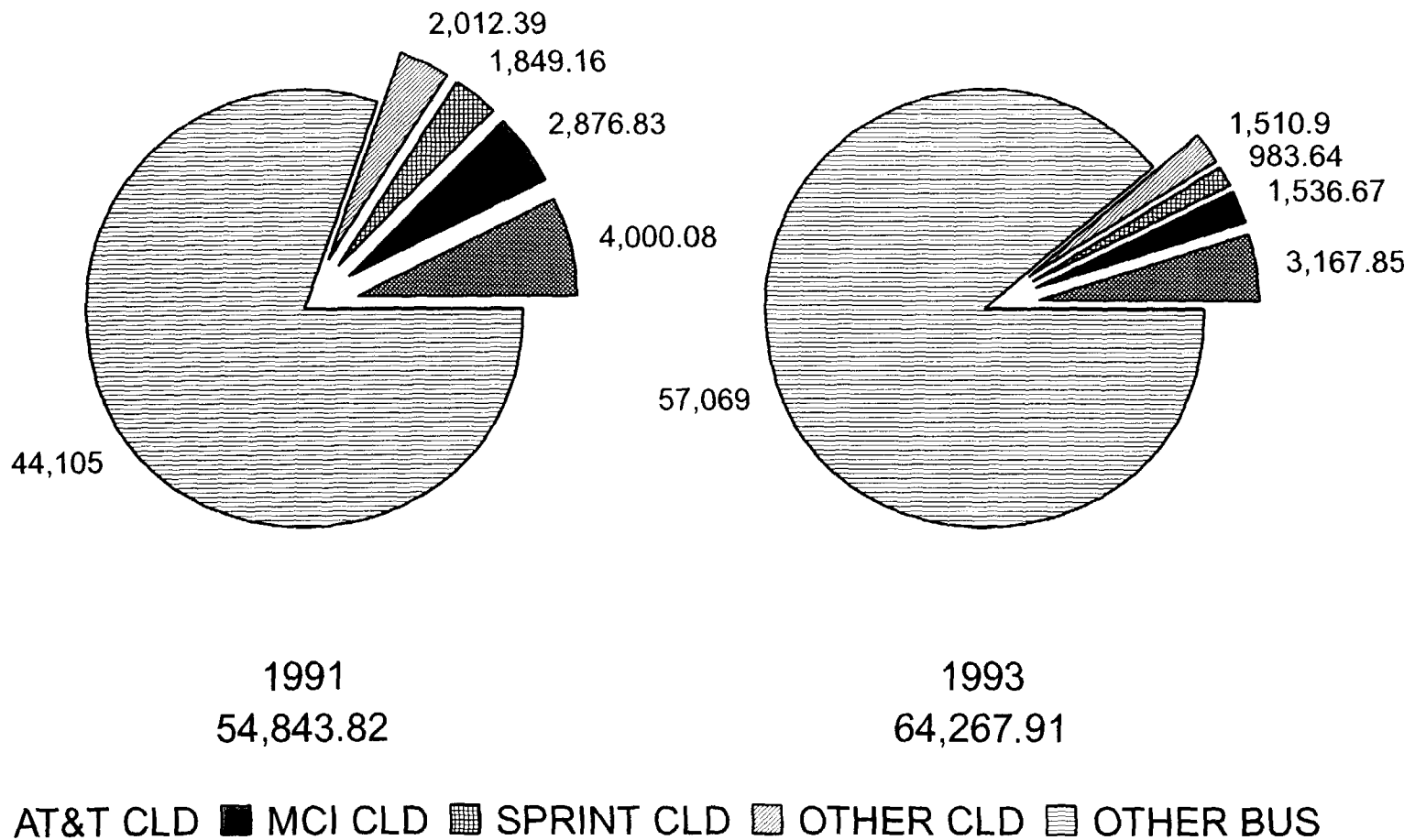


Table 1: Route Miles – Interexchange Carriers *

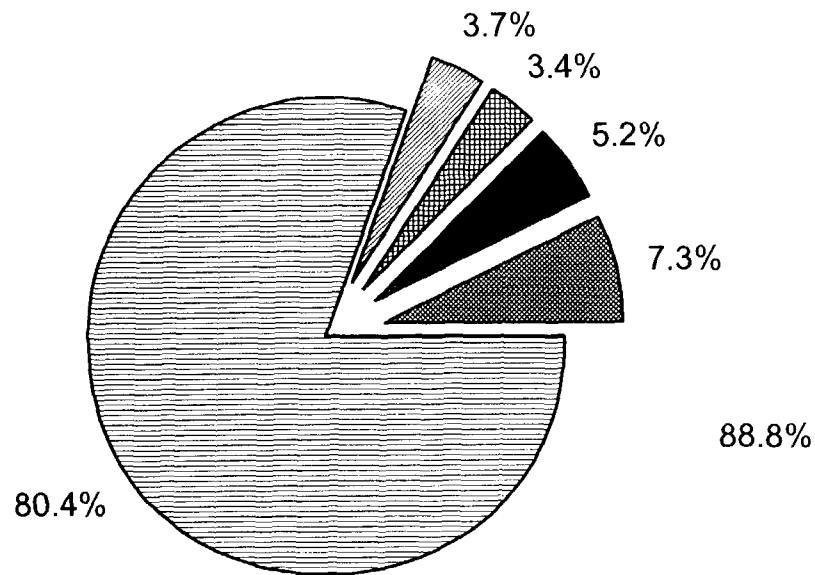
Calendar Year:	Fiber System Route-Miles								
	1985	1986	1987	1988	1989	1990	1991	1992	1993
AT&T	5,677	10,893	18,000	23,324	28,900	32,398	36,871	39,288	39,705
Consolidated	310	310	332	332	332	332	332	332	332
CTGI	382	382	803	803	803	914	914	914	1,257
LCI	881	950	1,210	1,210	1,210	1,210	1,406	1,406	1,406
LDDS	800	950	967	1,127	1,163	1,163	1,163	1,163	1,163
MCI	3,025	6,752	10,267	12,467	13,839	16,000	16,700	17,040	20,630
MRC	NA	NA	670	670	844	844	844	850	850
RCI	580	580	796	413	414	415	417	417	417
Sprint	5,300	11,915	17,476	21,938	22,002	22,093	22,725	22,799	22,996
TCG	NA	NA	NA	84	84	84	84	84	84
Valley Net	NA	NA	NA	NA	520	570	581	581	581
Williams	3,084	7,936	8,202	9,135	9,725	9,893	9,930	9,930	9,941
Total Reported:	20,039	40,668	58,723	71,503	79,836	85,916	91,967	94,804	99,363

* See accompanying notes to the tables and discussion in text.

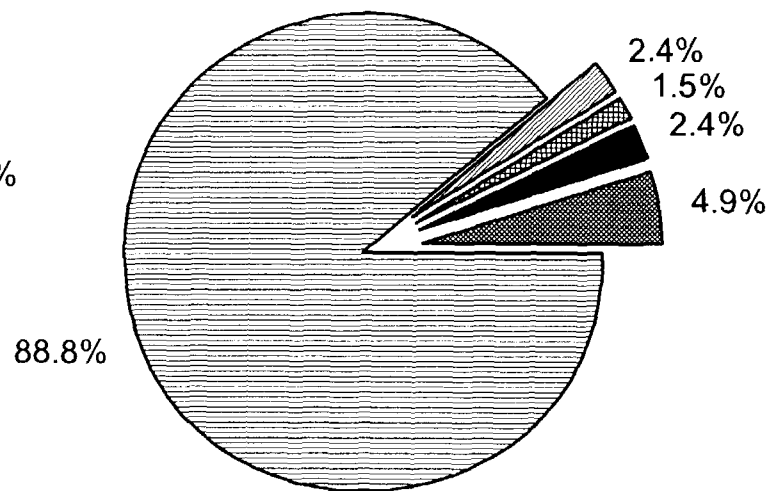
BUSINESS LONG DISTANCE INDUSTRY MARKET SHARE (MILLION MINUTES)



BUSINESS LONG DISTANCE INDUSTRY MARKET SHARE (MILLION MINUTES)



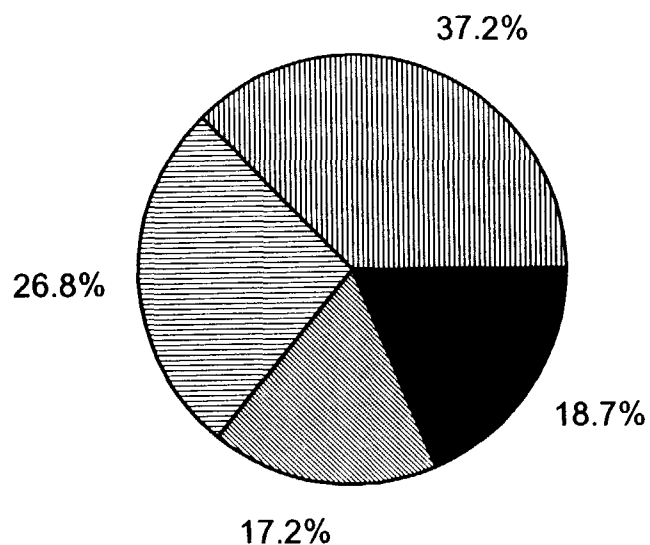
1991
54,843.82



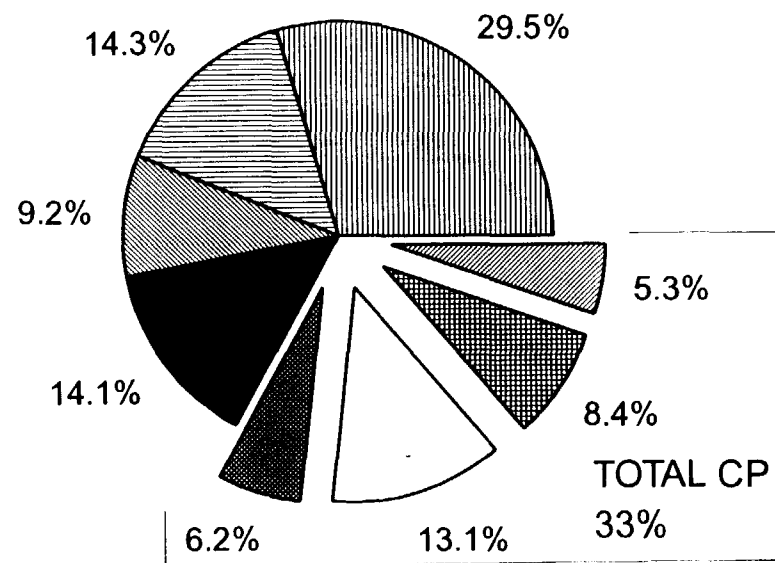
1993
64,267.91

■ AT&T CLD ■ MCI CLD ▨ SPRINT CLD ▨ OTHER CLD ▨ OTHER BUS

MARKET SHARE DATA FOR COMMERCIAL CUSTOMERS (MINUTES)



1991



1993

[Pattern] AT&T/CLD [Pattern] MCI/CLD [Pattern] SPRINT/CLD [Pattern] OTHER/CLD
 [Pattern] AT&T CP [Pattern] MCI CP [Pattern] SPRINT CP [Pattern] OTHER CP

1. CLD = BASIC SCHEDULE FOR COMM. LONG DISTANCE

2. CP = CALLING PLANS OTHER THAN BASIC SCHEDULE

AT&T SHARE

29.5

6.2

35.7

SERVICES COMPARISON - OUTBOUND

<u>Carrier</u>	<u>Pro-Like</u>	<u>WATS-Like</u>	<u>CustomNet-Like</u>	<u>Megacom-Like</u>	<u>Uniplan-Like</u>	<u>SDN-Like</u>
Allnet	Solution II & III Vantage Maxcess III +	Maxcess III	Solution II & III	Solution I Maxcess I & II	Tariff 99 (SANS)	VPN (Unnamed)
C & W	Focus III	Focus I (Obs.)	Venture	Excel	Simplicity VNS	
LCI	America Plus Easyline Vista Plus	Switched Light Express Vista	Integrity	America WATS Macroline Vista WATS	Integrity	VNS
LDDS Metromedia	Answer I Precision Dial WATS		EasyAnswer Answer I Performance 2000 (I/II)	Answer II Precision Fit Dedicated WATS	EasyAnswer Answer II ExactCall Performance 2000 (III)	CDN
RCI	Prime Call Prime Dial Prime Metro		Dimension Simplicity	Prime Net Prime Time Prime Line Metro Line Sprectroline	Dimension Prime Rate	

COMMERCIAL LONG DISTANCE CUSTOMER BASE PROFILE (JANUARY 1994)

